

Financial Performance: 1H23

HIGHLIGHTS

- 1H23 revenue increased by 5.1% YoY from Rp6.3 trillion to Rp6.6 trillion in 1H22
- Non Clean Energy segments showed a good progress in 2Q23, EBITDA grew 30% YoY to Rp30.0 billion
- 51,607 new distribution points joined into MCAS group network in 1H23
- Digital cloud advertising segment: 1H23 revenue rose by +42% YoY to Rp113.4 billion, advertising screen volume increased by 18% YoY to 24,434
- Clean energy segment: revenue rose 1121% YoY to Rp82.0 billion, with a lot of positive catalysts in 1H23.
- MCAS group partner with SRC to expand the range of SGB stations and the sale of Volta motorcycles.

1H23 revenue increased by 5.1% YoY from Rp6.3 trillion to Rp6.6 trillion in 1H22

PT M Cash Integrasi Tbk ("MCAS" or "the Company") booked a satisfying revenue growth of 5.1% YoY to Rp6.6 trillion in 1H23, swelling from Rp6.3 trillion in 1H22. The driver of this performance came from digital cloud advertising segment (+41.7% YoY), clean energy segment (+1,116.2% YoY) and digital product aggregator segment (+7.1% YoY).

Meanwhile, contraction in gross margin, from 1.8% in 1H22 to 1.7% in 1H23, as well as the increase of 23.8% YoY in operating expenses, from Rp70.3 billion in 1H22 to Rp87.0 billion in 1H23, have caused operating profit to post a decline of 44.2% YoY, from Rp40.6 billion in 1H22 to Rp22.7 billion. Excluding the non cash expenses, Company's EBITDA down by 12.3% YoY, from Rp67.0 billion in 1H22 to Rp58.8 billion in 1H23. The management sees this as a temporary pinch in 2023 and should change dramatically starting 2024 as the clean energy businesses continue to grow bigger and stronger in years ahead.

Moving on to the bottom line, net profit settled at Rp2.0 billion in 1H23 versus Rp16.5 billion in 1H22 as the Company recorded a loss on other investment of Rp2.7 billion versus loss of Rp497 million in 1H22.

Non Clean Energy segments showed a good progress in 2Q23, EBITDA grew 30% YoY to Rp30.0 billion Excluding the clean energy segment, the Company actually booked a satisfying progress in both of its EBITDA and operating profit in 2Q23. EBITDA for non-clean energy segments grew by 30.4% YoY, from Rp23.0 billion in 2Q22 to Rp30.0 billion in 2Q23. Meanwhile, operating profit for non-clean energy segments grew at even larger scale, up by 47.1% YoY, from Rp9.4 billion in 2Q22 to Rp13.8 billion in 2Q23.



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(Billions of Rp)	Billions of Rp) Consol			Clean Energy			Non-Clean Energy		
	2Q22	2Q23	%Chg	2Q22	2Q23	%Chg	2Q22	2Q23	%Chg
Revenue	3,232.6	3,025.4	-6%	5.5	36.8	575.4%	3,227.1	2,988.6	-7.4%
Gross Profit	48.0	56.1	17%	4.2	5.4	26.9%	43.8	50.8	15.9%
EBITDA	25.2	29.1	15.4%	2.2	(0.9)	N.M	23.0	30.0	30.4%
Operating Profit	10.9	10.1	-8%	1.6	(3.7)	N.M	9.4	13.8	47.1%

51,607 new distribution points joined into MCAS group network in 1H23

As the Company expanded, we have successfully added 51,607 new distribution points in 1H23, translating to a 17.2% growth YoY in 1H23, from 300,289 points in 1H22 to 351,896 points in 1H23. This amazing performance mainly came from our increase in digital product aggregator members of +23,0% YoY, from 71,338 members in 1H22 to 87,773 members in 1H23. We will keep expanding our distribution points in 2023.

Digital cloud advertising segment: 1H23 revenue rose by +42% YoY to Rp113.4 billion, advertising screen volume increased by 18% YoY to 24,434

The digital cloud advertising segment recorded an incredible revenue growth of +42.0% YoY to Rp113.4 billion in 1H23 from Rp79.8 billion in 1H22. Supported by new installations in new stores of Lawson (1,000 screens) resulted total screen volume growth of +17.9% YoY, from 20,716 screens in 1H22 to 24,434 screens in 1H23. The advertising revenue per point also swelling to Rp8.7 million in 1H23 from Rp6.4 million in 1H22. With this incredible performance, we are optimistic that in 2023, we can achieve our yearend target of 34,732 screens, translating to an annual volume growth of 40.4% YoY.

Clean energy segment: revenue rose 1121% YoY to Rp82.0 billion, with a lot of positive catalysts in 1H23.

Our clean energy business, with the electric motorcycle brand 'Volta', booked an incredible performance in 1H23, successfully sold 6,536 units as compared with 1,449 units in 1H22 (+351.1% YoY). With 292 battery swap system (SGB) stations online, the company managed to record 1.6 million swap transactions in 1H23, as compared with 161 thousand transactions (+878.6% YoY). With this amazing achievement, MCAS clean energy segment managed to book an increase in revenues of +253.6% YoY, from Rp23.2 billion in 1H22 to Rp82.1 billion in 1H23.

The management believe that this trend will get stronger in the next quarters of the year, with many catalysts supported this optimism, especially from possible relaxation of Government subsidy program, strong demand traction from the enterprise segment, and our upcoming new models launching in 2H23. In addition, collaboration with external parties also will add the optimism.



Financial Performance: 1H23

In May 2023, MCAS group collaborates with Bank Mandiri to provide the convenience of purchasing Volta electric motorcycles through the Livin' Sukha feature in the Super App Livin' by Mandiri. This initiative and collaboration aim to make electric vehicles more accessible and affordable for Indonesian society, in line with the Government's efforts to expand the electric vehicle ecosystem.



In June 2023, Volta collaborates with Microsoft in implementing Generative AI technology for their customer service. Using this technology, the customers can quickly get faster response from Volta for any questions.

In the same month, MCAS group also announced its collaboration with Telkomsel to create an electric motor bundling program with Telkomsel data packages. Through this innovative bundling program, Telkomsel users who purchase Volta electric motor will receive a Telkomsel data package worth 1GB/month for six months. This bundling program offers real benefits to customers interested in switching to Volta electric motors as they will receive an environmentally friendly and energy-efficient vehicle and gain access to fast and reliable internet through Telkomsel data packages.





Financial Performance: 1H23

MCAS group partner with SRC to expand the range of SGB stations and the sale of Volta motorcycles.

In May 2023, MCAS group, through its subsidiaries PT Volta Indonesia and PT Digital Mediatama Maxima Tbk (DMMX), entered a partnership with PT SRC Indonesia Sembilan (PT SRC IS) to expand the range of Battery Swap System (SGB) stations and increase sales of Volta electric motorcycles in 225,000 Sampoerna Retail Community (SRC) store networks throughout Indonesia in efforts to widen electric vehicle infrastructure in Indonesia. This collaboration also aims to maximize the potential of hundreds of thousands of SRC stores spread throughout Indonesia as catalysts to support the Government's program of Accelerating Battery-Based Electric Motorized Vehicle Program (KBLBB). Therefore, this collaboration can hopefully accelerate the use of electric vehicles in Indonesia, along with strengthening Volta's electric vehicle infrastructure.

This collaboration will provide opportunities for new sources of income for SRC store owners by becoming sales partners for Volta and SGB, especially considering the rapid growth of electric motorcycle users at present. Each SRC store will be able to run two business schemes: the provision of battery swap (SGB) stations through SGB Partners and the sale of Volta electric motorcycles. Through this business scheme, SRC stores can sell Volta electric motorcycles with prices starting from Rp11.8 million for Jakarta area.





Financial Performance: 1H23 FINANCIAL HIGHLIGHTS

(Expressed in Billions of Rupiah, Unless Otherwise Stated)

Expressed in Buttons of Ruptun, Chiess Cinci rise Statemy						
Profit & Loss	1H22	1H23	Change (%)			
Revenue	6,260.5	6,581.7	5.1			
Gross Profit	110.9	109.7	(1.1)			
EBITDA	67.0	58.8	(12.3)			
Operating Profit	40.6	22.7	(44.2)			
Net Income*	16.5	2.0	(88.2)			

^{*)} Attributable to owners of the company

Financial Position	2022	1H23	Change (%)
Assets	1,911.4	1,979.4	3.6
Liabilities	617.0	780.2	26.5
Equity	1,294.4	1,199.2	(7.4)

Revenues	1H22	1H23	Change (%)
Digital Products & Services	1,175.2	1,162.1	(1.1)
Digital Product Aggregator	4,822.93	5,161.1	7.0
Digital Cloud Advertising	79.8	113.1	41.7
Software-as-a-Service	43.6	30.6	(29.8)
Clean Energy Products & Services	6.7	82.0	1,120.5
Digital Wholesale	130.7	28.7	(78.1)
Content & Entertainment	1.7	0.7	(57.8)
Total Revenues	6,260.5	6,581.7	5.1

Gross Profit Margin (%)	1H22	1H23
Digital Products & Services	2.3	2.6
Digital Product Aggregator	0.6	0.5
Digital Cloud Advertising	37.0	31.7
Software-as-a-Service	41.4	17.3
Clean Energy Products & Services	66.2	12.2
Digital Wholesale	0.4	1.7
Content & Entertainment	84.1	43.5
Average Gross Margin	1.8	1.7

Operational Matrix	1H22	1H23	Change (%)
Distribution Points*	300,289	351,896	17.2
Aggregator Platform Members	203,531	243,334	19.6
Advertising Points	12,390	13,040	5.2

^{*)} includes digital product aggregator members and advertising points

For further Information, please contact:

Investor.relations@mcash.id



Financial Performance: 1H23

The original consolidated financial statements included herein are in the Indonesian language.

PT M CASH INTEGRASI Tbk DAN ENTITAS ANAKNYA LAPORAN POSISI KEUANGAN KONSOLIDASIAN INTERIM Tanggal 31 Maret 2023 (Tidak Diaudit) (Disajikan dalam Rupiah, kecuali dinyatakan lain)

PT M CASH INTEGRASI TOK AND ITS SUBSIDIARIES INTERIM CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at March 31, 2023 (Unaudited) (Expressed in Rupiah, unless otherwise stated)

	2023	Catatan/ Notes	2022	
ASET				ASSETS
ASET LANCAR				CURRENT ASSETS
Kas dan setara kas	334.693.188.011	5,40	295.851.773.056	Cash and cash equivalents
Investasi lainnya	27.603.414.000	6,8k,18,40	27.789.927.000	Other investments
Piutang usaha - neto		7.18.		Trade receivables - net
Pihak ketiga	160.966.700.777	35,40	150.919.583.473	Third parties
Pihak berelasi	15.563.120.389	8a	7.232.675.241	Related parties
Piutang lain-lain - pihak ketiga	36.447.133.092	39	31.041.575.595	Other receivables - third parties
Persediaan	399.409.977.478	10,19,33	412.688.316.160	Inventories
Beban dibayar dimuka	23.484.142.121	11	18.438.142.834	Prepaid expenses
Uang muka jangka pendek	260.635.072.343	12a	190.053.406.664	Short-term advances
Pajak dibayar dimuka -				
jangka pendek	34.286.490.970	21a	30.387.188.580	Short-term prepaid taxes
Piutang pihak ketiga	42.879.463.511	9,40	42.433.821.386	Due from third parties
Piutang pihak berelasi	98.154.611.027	8b,40	102.424.025.313	Due from related parties
Deposito yang dibatasi				
penggunaannya	18.600.000.000	13,19,40	17.000.000.000	Restricted time deposits
Total Aset Lancar	1.452.723.313.719		1.326.260.435.302	Total Current Assets
ASET TIDAK LANCAR				NON-CURRENT ASSETS
		14,22,25		
Aset tetap - neto	347.429.554.432	33,34,35	341.442.278.556	Property and equipment - net
Aset takberwujud - neto	23.872.887.254	15,33,35	24.316.526.607	Intangible assets - net
Aset hak-guna - neto	3.531.788.613	26a,35	4.214.615.195	Right-of-use assets - net
Investasi pada entitas asosiasi	144.006.459.890	16	83.184.373.642	Investment in associates
Investasi saham	49.725.866.290	17	49.725.866.290	Investment in shares
Investasi pada obligasi konversi	40.000.000.000	18	40.000.000.000	Investment in convertible bonds
Aset pajak tangguhan	7.708.517.631	21f	7.455.438.547	Deferred tax assets
Goodwill	12.163.204.173	4	12.163.204.173	Goodwill
Uang muka jangka panjang	11.377.913.103	12b	11.139.248.870	Long-term advances
Pajak dibayar dimuka -				
jangka panjang	4.948.181.000	21b	4.948.181.000	Long-term prepaid taxes
Tagihan restitusi pajak penghasilan	6.035.903.416	21e	5.564.699.416	Estimated claims for tax refund
Aset tidak lancar lainnya	1.033.546.228		953.591.949	Other non-current assets
Total Aset Tidak Lancar	651.833.822.030		585.108.024.245	Total Non-current Assets
TOTAL ASET	2.104.557.135.749		1.911.368.459.547	TOTAL ASSETS



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PT M CASH INTEGRASI Tbk DAN ENTITAS ANAKNYA LAPORAN POSISI KEUANGAN KONSOLIDASIAN INTERIM

Tanggal 31 Maret 2023 (Tidak Diaudit) (Disajikan dalam Rupiah, kecuali dinyatakan lain)

PT M CASH INTEGRASI THE AND ITS SUBSIDIARIES INTERIM CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at March 31, 2023 (Unaudited) (Expressed in Rupiah, unless otherwise stated)

	2023	Catatan/ Notes	2022	
LIABILITAS DAN EKUITAS				LIABILITIES AND EQUITY
LIABILITAS LIABILITAS JANGKA				LIABILITIES
PENDEK				CURRENT LIABILITES
		7,9,10,13		.
Utang bank jangka pendek	59.919.739.001	19,36,40	59.988.224.824	Short-term bank loans
Utang usaha	00 544 007 004	20,40	40,000,000,007	Trade payables
Pihak ketiga	66.511.637.894	_	42.920.368.937	Third parties
Pihak berelasi	155.657.303.818	8c	117.692.130.705	Related parties
Utang lain-lain - pihak ketiga	13.832.435.112	40	16.906.637.374	Other payables - third parties
Beban akrual	4.302.769.079	40	4.555.635.215	Accrued expenses
Deposit dari pelanggan	141.892.797.162	24	132.761.209.756	Deposit from customers
Utang pajak	14.207.817.578	21c	10.040.534.116	Taxes payable
Utang pihak ketiga	104.917.320.750	23,40	114.429.320.750	Due to third parties
Utang pihak berelasi	113.690.128.507	8d,40	51.116.892.500	Due to related parties
Bagian liabilitas jangka				
panjang yang jatuh tempo				Current maturities of
dalam waktu satu tahun:		36,40		long-term liabilities:
Utang bank	25.951.555.056	8j,13,22	29.688.668.416	Bank loan
Utang pembiayaan	861.015.641	14,25	1.043.453.327	Financing payables
Liabilitas sewa	2.068.864.625	8g,26b,35	2.352.788.333	Lease liabilities
Total Liabilitas Jangka Pendek	703.813.384.223		583.495.864.253	Total Current Liabilities
LIABILITAS JANGKA				NON-CURRENT
PANJANG				LIABILITIES
Utang konversi	75.310.000.000	27	-	Convertible note
Liabilitas jangka panjang				
setelah dikurangi				
bagian yang jatuh tempo				Long-term liabilities -
dalam satu tahun:		36,40		net of current maturities:
Utang bank	19.303.930.229	8j,14,22	23.297.924.629	Bank loan
Utang pembiayaan	454.388.849	14,25	585.526.041	Financing payables
Liabilitas sewa	1.177.031.266	8g,26b,35	1.278.390.648	Lease liabilities
Liabilitas imbalan kerja				Employee benefits
karyawan	8.789.654.135	28,35	8.253.196.747	liabilities
Liabilitas pajak tangguhan	80.937.659	21f	67.404.289	Deferred tax liabilities
Total Liabilitas				Total Non-current
Jangka Panjang	105.115.942.138		33.482.442.354	Liabilities
TOTAL LIABILITAS	808.929.326.361		616.978.306.607	TOTAL LIABILITIES



Financial Performance: 1Q23

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PT M CASH INTEGRASI Tbk DAN ENTITAS ANAKNYA LAPORAN POSISI KEUANGAN KONSOLIDASIAN INTERIM Tanggal 31 Maret 2023 (Tidak Diaudit) (Disajikan dalam Rupiah, kecuali dinyatakan lain)

PT M CASH INTEGRASI Tbk AND ITS SUBSIDIARIES INTERIM CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at March 31, 2023 (Unaudited) (Expressed in Rupiah, unless otherwise stated)

	2023	Catatan/ Notes	2022	
EKUITAS				EQUITY
Ekuitas Yang Dapat				Equity Attributable to
Diatribusikan Kepada				Owners of
Pemilik Entitas Induk Modal saham - nilai nominal				the Company Share capital - par value
Rp 100 per saham				Rp 100 per share
Modal dasar -				Authorized capital -
2.603.800.000 saham				2.603.800.000 shares
Modal ditempatkan				_,,,
dan disetor penuh -				Issued and fully paid capital -
867.933.300 saham	86.793.330.000	29	86.793.330.000	867,933,300 shares
Tambahan modal disetor - neto	305.799.191.804	30	305.799.191.804	Additional paid-in capital - net Differences in value of transactions with
Selisih atas transaksi dengan pihak nonpengendali	(548.581.803.084)	32b	(541.731.575.775)	transactions with noncontrolling interests
Saldo laba	(546.561.605.064)	320	(541.731.575.775)	Retained earnings
Telah ditentukan				rtetamea carriirge
penggunaannya	1.300.000.000	31	1.300.000.000	Appropriated
Belum ditentukan				
penggunaannya	453.553.316.280		451.499.093.503	Unappropriated
Penghasilan (rugi)				Other comprehensive
komprehensif lain				income (loss)
Keuntungan aktuaria	385.545.152	27	320.054.300	Actuarial gains
Selisih kurs penjabaran				Differences in translation of
laporan keuangan dalam mata uang asing	8.935.467		13.684.075	financial statements in foreign currencies
mata dang asing	0.333.407		15.004.075	III loreign currencies
Total ekuitas yang dapat				
diatribusikan kepada				Total equity attributable to
Pemilik Entitas İnduk	299.258.515.619		303.993.777.907	Owners of the Company
Kepentingan nonpengendali	996.369.293.769	32a	990.396.375.033	Noncontrolling interests
TOTAL EKUITAS	1.295.627.809.388		1.294.390.152.940	TOTAL EQUITY
TOTAL LIABILITAS				TOTAL LIABILITIES
DAN EKUITAS	2.104.557.135.749		1.911.368.459.547	AND EQUITY



Financial Performance: 1Q23

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PT M CASH INTEGRASI Tbk DAN ENTITAS ANAKNYA LAPORAN LABA RUGI DAN PENGHASILAN KOMPREHENSIF LAIN KONSOLIDASIAN INTERIM Untuk Periode Tiga Bulan yang Berakhir Pada Tanggal 31 Maret 2023 (Tidak Diaudit) (Disajikan dalam Rupiah, kecuali dinyatakan lain) PT M CASH INTEGRASI Tbk AND ITS SUBSIDIARIES
INTERIM CONSOLIDATED STATEMENT
OF PROFIT OR LOSS
AND OTHER COMPREHENSIVE INCOME
For The Three-Month Period Ended March 31, 2023
(Unaudited)
(Expressed in Rupiah, unless otherwise stated)

	31 Maret 2023/ March 31, 2023	Catatan/ Notes	31 Maret 2022/ March 31, 2022	
OPERASI YANG DILANJUTKAN				CONTINUING OPERATIONS
PENDAPATAN NETO	3.556.315.273.925	8e,33 8f,10	3.027.922.093.444	NET REVENUES
BEBAN POKOK PENDAPATAN	3.502.744.773.263	14,15,34	2.965.014.537.837	COST OF REVENUES
LABA KOTOR	53.570.500.662		62.907.555.607	GROSS PROFIT
BEBAN USAHA				OPERATING EXPENSES
Beban penjualan Beban umum dan	6.757.664.006	35 8i,14,15,	5.326.973.841	Selling expenses General and administrative
administrasi	34.222.628.552	26,27,36	27.882.798.933	expenses
Total Beban Usaha	40.980.292.558		33.209.772.774	Total Operating Expenses
LABA USAHA	12.590.208.104		29.697.782.833	OPERATING INCOME
PENGHASILAN (BEBAN) LAIN-LAIN				OTHER INCOME (EXPENSES)
		7,8h,19,22		
Beban bunga	(3.857.441.510)	25,26b,37	(5.097.972.993)	Interest expenses
Bagian atas rugi neto entitas asosiasi	(381.913.752)	16	(1.935.889.640)	Share in net loss of associates
Keuntungan investasi lainnya	(359.173.000) 1.760.927.550	6	974.375.000 1.275.173.892	Gain on other investments
Pendapatan bunga	1.760.927.550		1.275.175.092	Interest income Gain on sale of property and
Laba penjualan aset tetap	35.390.625	14	24.933.936	equipment
Laba selisih kurs - net	964.306.848		64.908.089	Gain on foreign exchange - net
Lain-lain - neto	1.298.144.434		(26.500.097)	Others - net
Total Penghasilan (beban)				Total Other Income
Lain-Lain - Neto	(539.758.805)		(4.720.971.813)	(expenses) - Net



Financial Performance: 1Q23

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PT M CASH INTEGRASI Tbk DAN ENTITAS ANAKNYA LAPORAN LABA RUGI DAN PENGHASILAN KOMPREHENSIF LAIN KONSOLIDASIAN INTERIM Untuk Periode Tiga Bulan yang Berakhir Pada Tanggal 31 Maret 2023 (Tidak Diaudit) (Disajikan dalam Rupiah, kecuali dinyatakan lain)

PT M CASH INTEGRASI Tbk AND ITS SUBSIDIARIES
INTERIM CONSOLIDATED STATEMENT
OF PROFIT OR LOSS
AND OTHER COMPREHENSIVE INCOME
For The Three-Month Period Ended March 31, 2023
(Unaudited)
(Expressed in Rupiah, unless otherwise stated)

	31 Maret 2023/ March 31, 2023	Catatan/ Notes	31 Maret 2022/ March 31, 2022	
Laba neto yang dapat diatribusikan kepada: Pemilik Entitas Induk				Net income for the attributable to:
Laba periode berjalan dari				Owners of the Company Net income for the period
operasi yang dilanjutkan	2.054.222.777		12.010.652.197	from continuing operation
Laba periode berjalan dari			0.000,400,040	Net income for the periode
operasi yang dihentikan	-			from discontinued operation
Kepentingan nonpengendali	6.582.003.077		6.615.516.760	Noncontrolling interests
LABA NETO PERIODE BERJALAN	8.636.225.854		21.314.308.767	NET INCOME FOR THE PERIOD
Total penghasilan komprehensif yang dapat diatribusikan kepada: Pemilik Entitas Induk				Total comprehensive income attributable to:
Laba komprehensif dari				Owners of the Company Comprehensive income
operasi yang dilanjutkan Laba komprehensif dari	2.114.965.021		12.061.969.375	from continuing operation Comprehensive income
operasi yang dihentikan	-		2.688.139.810	from discontinued operation
Kepentingan nonpengendali	6.597.264.377		6.624.709.567	Noncontrolling interests
TOTAL PENGHASILAN KOMPREHENSIF	8.712.229.398		21.374.818.752	TOTAL COMPREHENSIVE INCOME
=	0.7 12.220.000		21.014.010.102	INCOME
LABA PER SAHAM YANG DAPAT DIATRIBUSIKAN				EARNINGS PER SHARE ATTRIBUTABLE TO
KEPADA PEMILIK		40		OWNERS OF THE
ENTITAS INDUK:	2,4	42	13,8	COMPANY: From continuing operations
Dari operasi yang dilanjutkan Dari operasi yang dihentikan	2,4		3,1	From discontinued operations
Dan operasi yang untertukan	-		3,1	Trom discontinued operations
TOTAL LABA PER SAHAM	_			TOTAL BASIC EARNINGS PER
DASAR	2,4		16,9	SHARE
=				